

Press Release
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Sonker's Bulk Liquids Terminal: A Vote of Confidence from International Financial Institutions & a Public-Private Partnership Success Story

As a positive result of combing the Ministries of Investment and International Cooperation under the single leadership of H.E. Dr. Sahar Nasr, to attract foreign direct investment and capitalize on bilateral relations with international organizations in the energy field to achieve sustainable development, the International Finance Corporation (IFC), the European Bank for Reconstruction and Development (EBRD), and the Commercial International Bank of Egypt (CIB) have just released the first installment of their financial package for Sonker's Bulk Liquids Terminal, which plans a total FDI of \$500 Million. The three institutions have committed to finance 64% of the total investment amounting to \$320 Million, and Amiral, Sonker's principal investor will bear the remaining 36%, amounting to \$180 Million.

According to the Egyptian Minister of Investment and International Cooperation, Dr. Sahar Nasr, "This agreement is the result of the Ministry's current policy of obtaining the support of international financial institutions for the private sector and joint ventures, as in the case of this project. The Ministry recognizes the vital role of the private sector in sustainable economic development through participation in mega national projects. The Government is committed to facilitate such participation through prompt responsiveness to investors' requirements." Dr. Nasr confirmed that the Ministry is currently instigating numerous policies and procedures to attract Foreign Direct Investment to the Suez Canal Economic Zone within the clearly defined national investment plan that is currently under implementation. She added "Developing the ports located within the Suez Canal Economic Zone, while modernizing and enhancing the services they provide, is a necessary and vital step to motivate investors and attract more investments to the area".

The Bulk Liquids Terminal, built according to the highest international standards in technology and environmental protection, is to be a regional hub for importation, storage and trading of petroleum products. It is also expected to be Egypt's main point of delivery for petroleum products on the Red Sea. It will also provide strategic storage capacities for the country's energy needs, especially Gasoil and LPG, in addition to Ammonia, with full access to the national pipeline grid.

Admiral Mohab Mamish, Chief of the General Authority of Suez Canal Economic Zone and Chairman of the Suez Canal Authority, commented on the commencement of the Sonker Bulk Liquids Terminal Project that "We are carrying out President El-Sissy's instructions to urgently overcome all obstacles impeding Foreign Direct Investments within the Suez Canal Economic Zone, which is crucial to boost the Egyptian Economy in the current stage. We have successfully facilitated all pending issues for the immediate commencement of Sonker Bulk Liquids Terminal project, which provides a significant paradigm shift in the industry with huge value added attributes." Admiral Mamish added that "Creating the optimum investment milieu requires combining all efforts of the relevant institutions, in light of the

imminent adaptation of the new "Investment Law" currently being finalized by the Parliament.

According to Sonker's Managing Director, Captain Ossama Al Sharif, "The Egyptian Government is taking quantum leaps towards achieving a more resilient and sustainable economy. It has embarked on several mega-national projects that will improve the business climate and create a strong investment environment. Such transformational plans are crucial, as Egypt's future relies heavily on energy. Foreseeing the growing local demand for energy, the Egyptian Cabinet, supported us in developing the first Bulk Liquids Terminal on the Red Sea, as a successful Public-Private Partnership project." Captain Al Sharif added that "The terminal will ensure a constant supply of energy to our burgeoning economy. Moreover, strategically located on the Red Sea and near the Suez Canal, it will be the cornerstone of the Suez Canal Region Development project. With the completion of Sonker's planned phases, this project will certainly transform the Red Sea area into a regional hub for trading petroleum products, not only for the Egyptian market, but also for East Africa and Europe."

Petrojet, the project's contractor, is proceeding with the construction according to schedule. The project's Master Plan consists of 3 LPG tanks and 3 Gasoil tanks with storage capacities of 150,000m³ of LPG and 100,000m³ of Gasoil. Additionally, 40km long pipelines for LPG and Gasoil will be constructed to connect the terminal's storage facility to the national pipeline grid. This will provide a significant addition to the national grid, in terms of its ability to satisfy national demand in an expedient and safe manner.

This project will not only contribute to the enhancement of the country's energy infrastructure, it will have immediate positive results on the economy through the creation of more than 2400 direct and indirect job opportunities, while facilitating the industrial and urban development of the Suez Canal Region.

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Sonker Bunkering Company S.A.E. (Sonker) is a private storage and bunkering company incorporated in Egypt for the purpose of realizing the project. It is beneficially owned by the Amiral Holding Group (Amiral), the Egyptian Ministry of Finance and the Egyptian Ministry of Petroleum.